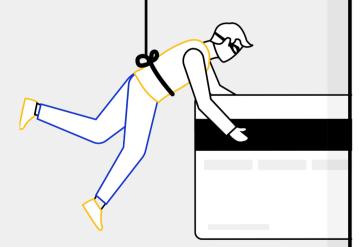
COSTLY CONFIDENCE

61% of consumers claim to be scam-savvy yet

90%

are likely to miss warning signs



0

What Makes People Click?

FREE GIFT - YOU'VE BEEN SELECTED!!

77% respond to positive hooks

## **OPEN NOW! 48 HOURS ONLY**

68% would act on messages that create urgency

## ACTION NEEDED - CONFIRMATION REQUIRED

would respond to action required phrases



## Did you know? ONLY...

look to ensure words are spelt correctly

search for a company name or logo

60% verify email addresses

**54**% reported being a victim of

a scam with **17%** multiple times.



Visa Stay Secure Study surveyed 5,800 adults across 17 markets in Central and Eastern Europe, Middle East and Africa, March-April 2023

OVERLOOKING TELLTALE SIGNS